

# Thibault FALLY

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## APPOINTMENTS

2013-present, Assistant Professor, Agricultural and Resource Economics Department, University of California-Berkeley

2017-present, Research Fellow, CEPR

2015-present, Faculty Research Fellow, NBER (ITI group)

2009-2013, Assistant Professor, Department of Economics, University of Colorado-Boulder

## EDUCATION

2005-2009 Ph.D. EHESS and Paris School of Economics, 2009  
Topic: “Essays on Firms, Globalization and Financial constraints”  
Thesis Committee: Thierry Verdier (main advisor), Philippe Aghion, Emanuel Ornelas, Philippe Martin and Mathias Thoenig (reviewer)

2004-2005 Harvard University, Special Student at the Department of Economics

2002-2005 M.A. Economics, Analyse et Politique Economiques (EHESS-PSE and ENSAE)

2001-2002 B.A. Mathematics, Ecole Normale Supérieure - Rue d’Ulm (Paris)

## RESEARCH AND TEACHING INTERESTS

International Trade and Investment, Economic Development

## PUBLICATIONS

“Generalized Separability and the Gains from Trade”, Accepted, *Economics Letters*

“A Coasian Model of International Production Stages”, with Russell Hillberry,  
Forthcoming in the *Journal of International Economics*

“Structural Gravity and Fixed Effects”, *Journal of International Economics*, September 2015, 97(1).

“International Trade Puzzles: A Solution Linking Production and Preferences”  
With Justin Caron and Jim Markusen, *Quarterly Journal of Economics*, August 2014, Vol. 129(3).

“Foreign Entry and Spillovers with Technological Incompatibilities in the Supply Chain”  
With Juan Carluccio, *Journal of International Economics*, 2013, Vol. 90(1).

“Global Sourcing under Imperfect Capital Markets”

With Juan Carluccio, *Review of Economics and Statistics*, August 2012, Vol. 94.

“A measure of the upstreamness of production and trade flows”

With Pol Antras, Davin Chor and Russell Hillberry, *American Economic Review*, Papers & Proceedings, May 2012, Vol. 102(3).

“Economic Geography and Wages in Brazil: Evidence from Micro-Data”

With Rodrigo Paillacar and Cristina Terra, *Journal of Development Economics*, Vol. 91, 2010.

“Credit Constraints as a Barrier to the Entry and Post-Entry Growth of Firms”

With Philippe Aghion and Stefano Scarpetta, *Economic Policy*, No 52, 2007.

#### Working papers:

“Firm Heterogeneity in Consumer Baskets: Evidence from Home and Store Scanner Data”

with Ben Faber, R&R at the *Review of Economic Studies*

“Per Capita Income and the Demand for Skills”, with Justin Caron and James Markusen,

R&R at the *Journal of International Economics*

“Per Capita Income, Consumption Patterns, and CO2 Emissions”, with Justin Caron,

R&R at the *Journal of the Association of Environmental and Resource Economists*

“Commodity Trade Matters”, with James Sayre, submitted

“Integrability and Generalized Separability”, submitted

“A New Engel on the Gains from Trade: Theory and Evidence Within and Across Countries”,

with David Atkin, Ben Faber and Marco Gonzalez-Navarro

“Production Staging: Measurement and Evidence”

(Former title: “On the Fragmentation of Production in the US”)

#### Ongoing projects:

“Home Market Effects on Innovation”, with Justin Caron and Cecilia Fielor

“Trade and Firm Creation”, with Juan Carluccio and Clement Malgouyres

“A Dynamic Model of Trust and Firm Boundaries”, with Sooyoung Lee and Ben Li

“The Cost of Gluten Avoidance: Evidence from US Scanner Data”, with David Levin, Kathryn Russ and Sofia Villas-Boas

#### Other papers:

“Firm heterogeneity in consumption baskets: Evidence from home and store scanner data”

With Ben Faber, VOX EU policy brief, 2017,

<http://voxeu.org/article/firm-heterogeneity-consumption-baskets>.

“Has production become more fragmented? International vs. domestic perspectives”

VOX EU policy brief, 2012, <http://www.voxeu.org/index.php?q=node/7506>.

“Per Capita Income, International Trade Puzzles, and CO2 Emissions”  
With Justin Caron, ARE Update, Vol. 18, No. 3, 2015, Giannini Foundation.

“Comércio e desigualdade salarial entre regiões brasileiras”  
With Rodrigo Paillacar and Cristina Terra, in: Danilo Coelho and Divonzir Gusso (Eds) *Impactos Tecnológicos sobre a Demanda por Trabalho no Brasil*, IPEA, Brasília, v1, 2011.

“In Favor of Fund to Stabilize Commodity Exporters’ Income”  
With Daniel Cohen and Sebastien Villemot, CEPR Discussion Paper Series, No. 5550, 2006.

## **TEACHING EXPERIENCE**

International trade (Graduate and Undergraduate)  
Microeconomics (Intermediate and Introductory)  
Applied Microeconomics (Graduate, PhD core curriculum)  
Macroeconomics (Intermediate and Introductory)

## **FELLOWSHIPS, GRANTS AND AWARDS**

Harvard-ENS Student Exchange Fellowship (2005), IPEA (2007), French Embassy in Brazil (2007), Lavoisier Fellowship (2008, declined), Melbourne University Distinguished Visitor Fellowship (2010), Bank of France Foundation (2012), Inter-American Development bank (2012), UC Berkeley Summer Grant (2014), Australasian Trade Workshop Keynote Speaker, University of Sydney (2014), UC Berkeley Regents Junior Fellowship (2015), National Bank of Belgium (2017), UIBE Lecture on Supply Chains, Beijing (2018), Giannini Foundation grants (three grant awards: 2016-2017, 2017-2018, 2018-2019), USDA-ERS Grant (2018-2020).

## **SHORT VISITS**

Bank of France (multiple visits), World Bank (multiple visits), Princeton University (February 2016, June 2011), UC San Diego (November 2011), University of Melbourne (June-August 2010), FGV Rio de Janeiro and IPEA Brasilia (June-September 2007)

## **CONFERENCE AND SEMINAR PRESENTATIONS**

“A New Engel on the Gains from Trade: Theory and Evidence Within and Across Countries”  
Boston College (2019), Purdue University ARE Department (2019), Tokyo University (2019), Oxford (2018), Warwick University (2018), MIT-Harvard joint trade seminar (2018), NBER ITI and DEV Summer Institute (2018), Princeton IES workshop (2018, coauthor), World Bank, Development Research Group (2018), Simon Fraser University (2018), Calgary University (2018), UC Berkeley (2018),

“Commodity Trade Matters”  
IMF (2019), USDA-ERS (2018), CEPR-ERWIT meeting in St Gallen (2018), SED Meetings, ITAM (2018), NBER Conference on Trade and Agriculture (2018), University of Calgary (2018), Econometric Society Summer Meetings, UC Davis (2018), Midwest Trade Workshop, Drexel U (2018), UIBE Workshop on Supply Chains, Beijing (2018), NBER ITI winter meeting, Stanford (2017), Warwick University (2017), HEC Montreal (2017), UC Berkeley (2017)

“Firm Heterogeneity in Consumption Baskets: Evidence from Home and Store Scanner Data”  
Philly Macro Workshop, UPenn & Philly Fed (2018), UC Davis ARE (2017), LSE (2017),

Oxford University (2017), Barcelona GSE Summer Forum (2017), University of Groningen (2017), National Bank of Belgium (2017), U Colorado-Boulder (2017), West Coast Trade Workshop (2017), NBER ITI Spring meeting (2016), Society of Economics Dynamics Meetings (2016), Princeton University (2016), Tokyo University (2016), Northwestern University (2016), Boston College (2016), Hitotsubashi University (2016), AEA Winter Meetings (2016), University of Virginia (2015), Empirical Investigations in International Trade Conference at Purdue U (2015), University of British Columbia (2015), ITAM (2015), Mannheim University (2015), ETSG (2015), UC Berkeley Trade Workshop (2015)

“Home Market Effects on Innovations”

Boston College (2018), SED Meetings (2017), UC Berkeley (2016), Princeton IES workshop (2015, coauthor)

“A Coasian Model of International Production Chains”

Conference on “International Trade and Production”, Dresden (2017), Banco de Mexico (2015), EEA (2015), GSE Barcelona Summer Workshop (2015), UC Santa Cruz (2015), John Hopkins University (2015), NBER ITI Spring meeting (2015), Australasian Trade Workshop (2015, keynote speaker), University of New South Wales (2015), Columbia University (2015), West Coast Trade Workshop (2015), Federal Reserve Board (2015), Lebow College of Business (2014), Philadelphia Fed Trade Workshop (2014), CEPR conference on Global Value Chains (2014), Dartmouth College (2014), UC Davis (2014).

“Measuring Upstreamness in East-Asia: Insight from a Coasian Model of Production Staging”

AEA meetings in Philadelphia (2014), University of Groningen (2013), National University of Singapore (2013), Midwest Trade Meetings (2013), University of Calgary (2013), World Bank and Peterson Institute Conference on Global Value Chains (2013).

“Production Staging: Measurement and Evidence”

Ljubljana Empirical Trade Conference (2014), UC San Diego (2013), National University of Singapore (2013), University of Illinois (2012), George Washington University (2012), OECD (2012), Midwest Trade Meetings (2012), Philadelphia Fed Workshop (2011), UC Santa Cruz CSIIIE (2011), London School of Economics (2011), Graduate Institute (2011), Bank of France (2011), Stanford University (2011), European Trade Study Group (2011).

“Skill premium and trade puzzles: A solution linking production factors and demand”

Singapore Management University (2013), AEA meetings in San Diego (2013), UC Berkeley (2013), NBER Summer Institute (2012), SED Conference (2012), UC San Diego (2011), ETH Zurich (2011), Paris School of Economics (2011), University of Colorado-Boulder (2011)

“Foreign Entry and Spillovers with Technological Incompatibilities in the Supply Chain”

Penn State University (2010), University of Melbourne (2010), European Trade Study Group (2010), Midwest Trade Meetings (2010), Paris I University (2007), Barcelona University (2008)

“Structural Gravity and Fixed Effects”: AEA meetings in San Diego (2013)

“Global Sourcing under Imperfect Capital Markets”

University of Texas-Austin (2009), UC San Diego (2009), University of Toronto (2009), University of Colorado at Boulder (2009), UPF-CREI (2009), University of Sydney (2009), Melbourne University (2009), The Federal Reserve Bank of Boston (2009), Bank of France (2009), University of Munich (2009), Catholic University of Louvain (2008), Paris School of Economics (2008), Ecole Polytechnique (2008), Harvard University (2008), CEPII (2008), University of Nottingham (2008), Paris I University (2008), Renmin University (2008)

“Economic Geography and Wages in Brazil: Evidence from Micro-Data”

Paris School of Economics (2008), EEA Annual Meetings, Bocconi University (2008).

“Credit Constraints as a Barrier to the Entry and Post-Entry Growth of Firms”

Catholic University of Louvain (2007), European Central Bank (2007), World Bank (2007), Paris School of Economics (2006).

Other conference participations, discussions:

Princeton IES (2019), ASSA Meetings (2019, 18, 15, 14, 13, 12, 10, 09), NBER Conference on Productivity and Agriculture (2017), NBER ITI Winter meeting (2018, 17, 16, 15, 14, 13, 09), NBER Summer Institute (2018, 16, 15, 14, 12), NBER ITI Spring meeting (2018, 17, 16, 15, 11), EIIT conference at Purdue U (2015), CEPR ERWIT Conference (2015), IGC conference (2016, 14, 13), Inter-American Development Bank workshop on “Credit Constraints and Firm Size” (lecture and discussion, 2012), EIIT conference at the University of Chicago (2010), CEPR Workshop "Corporate Finance and Economic Performance" (2010).

## **SERVICE**

Graduate advising, PhD defense committees, Hiring committee (2012 search in Development), Graduate admission committee (until 2013), Research awards committee (until 2013), Second year paper supervision (UC Berkeley ARE), Committee on first-year theory sequence restructuring (2014-2015), Department strategic planning committee (2017), Giannini Foundation and ARE department seminar series coordinator (Spring semesters, since 2013, Fall semester since 2018 and Fall 2018), UC Berkeley Trade Lunch seminar series (co-organizer since 2013), Stanford-Berkeley mini-Workshops (co-organizer, 2014-2016), West Coast Trade Workshop 2016 (co-organizer).

## **REFEREE ACTIVITY**

*American Economic Review, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, Journal of Political Economy, Review of Economics and Statistics, American Economic Journal: Applied, American Economic Journal: Policy, American Economic Journal: Micro, International Economic Review, Journal of International Economics, Economic Journal, Journal of Monetary Economics, Journal of Economic Growth, Canadian Journal of Economics, Journal of Development Economics, Journal of Economic Theory, Review of International Economics, World Bank Economic Review, Economic Letters, European Economic Review, Journal of Economic History, Journal of Environmental Economics and Management, The Economics of Transition, Journal of Economic Behavior & Organization, Journal of Economic Geography, The B.E. Journal of Economic Analysis and Policy, Review of World Economics, International Economic Journal, Economics Systems, Economic Inquiry, World Development, Annals of Economics and Statistics, Journal of Applied Economics.*