

APRAJIT MAHAJAN

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EMPLOYMENT

2014 – Associate Professor, Department of ARE, UC Berkeley.
 2012 – 14 Assistant Professor, Department of Economics, UCLA.
 2013 Visiting Assistant Professor, Department of Economics, Stanford University.
 2004 – 12 Assistant Professor, Department of Economics, Stanford University.
 2003 – 04 Acting Assistant Professor, Department of Economics, Stanford University.

AFFILIATIONS

2011 – Affiliate, Center for Effective Global Action ([CEGA](#))
 2012 – Affiliate, Abdul Latif Jameel Poverty Action Lab ([JPAL](#))
 2014 – Associate Editor, *Review of Economics and Statistics*
 2014 – Research Associate, National Bureau of Economic Research ([NBER](#))
 2014 – Associate Editor, *Economic Development and Cultural Change*
 2015 – 17 Advisory Board, [JPAL Government Partnership Initiative](#)
 2015 – Associate Editor, *Journal of Business And Economic Statistics*

EDUCATION

Ph.D. Economics, Princeton University, 2004
 M.Sc. Economics and Philosophy, London School of Economics, 1996
 B.A. Economics, Stanford University, 1995

MAJOR FIELDS

Development, Econometrics

PUBLICATIONS

[“Who’s Bogus? Learning to Identify Fraudulent Firms from Unbalanced and One-Side Labelled Tax Return Data”](#) (with Shekhar Mittal and Ofir Reich), *1st Annual ACM SIGCAS, COMPASS 2018*.

[“Extremum Estimation and Numerical Derivatives”](#) (with H. Hong and D. Nekipelov) *Journal of Econometrics* 2015, 188(1):250-263

[“Micro-loans, Insecticide-Treated Bednets and Malaria: Evidence from a Randomized Controlled Trial in Orissa \(India\)”](#) (with B. Blackburn, D. Kopf, L. Krishnan, A. Tarozzi and J. Yoong) *American Economic Review*, 2014, 104(7): 1909-41

[“Does Management Matter? Evidence from India”](#) (with N. Bloom, B. Eifert, D. McKenzie and J. Roberts) *Quarterly Journal of Economics*, 2013, 128(1):1-51 (Lead Article)

[“High prevalence of Wuchereria bancrofti infection as detected by immunochromatographic card testing in five districts of Orissa, India, previously considered to be Non-endemic”](#) (with Patricia Foo, A. Tarozzi, J. Yoong, Lakshmi Krishnan, Daniel Kopf and B. Blackburn) *Transactions of the Royal Society of Tropical Medicine and Hygiene*, 2011, 105(2):109-114

[“Risk, Incentives and Contracts: Partnerships in Rio De Janeiro 1870-1891”](#) (with Ran Abramitzky and Zephyr Frank) *Journal of Economic History*, 2010, 70(3):686-715

[“Why do Firms in Developing Countries Have Low Productivity”](#) (with Nick Bloom, David McKenzie and John Roberts) *American Economic Review Papers and Proceedings*, 2010, 100(2): 619-623

[“Commitment Mechanisms and Compliance with Health-protecting Behavior: Preliminary Evidence from Orissa \(India\)”](#) (with B. Blackburn, A. Tarozzi and J. Yoong) *American Economic Review Papers and Proceedings*, 2009, 99(2): 231-235

[“Estimating Price Elasticities with Non-Linear Errors in Variables ”](#) *The Review of Economics and Statistics*, 2009, 91(4):793-805

“Child Nutrition in India during the Nineties,” (with A. Tarozzi) *Economic Development and Cultural Change*, 2007, 55(3): 442-486

“Identification and Estimation of Regression Models with Misclassification” *Econometrica*, 2006, 74(3): 631-665

WORKING PAPERS

“Financial Inclusion and Contract Terms: Experimental Evidence from Mexico” (2018) (with Sara Castellanos, Diego Jiménez Hernández and Enrique Seira)

“VAT in Emerging Economies: Does Third Party Verification Matter” (2017) (with Shekhar Mittal).

“Do Management Interventions Last: Evidence from India” (2018) (with Nick Bloom, David McKenzie and John Roberts), revise and resubmit *AJ: Applied Economics*

“Time Inconsistency and Saving: Experimental Evidence from Low-Income Tax Filers” (2015) (with Damon Jones).

“Numerical Gradients and Extremum Estimation with U-statistics” (2012) (with H. Hong and D. Nekipelov), revise and resubmit *Econometric Theory*.

“Time Inconsistency, Expectations and Technology Adoption: The Case of Insecticide Treated Nets” (2011) (with A. Tarozzi), revise and resubmit *Econometrica*.

RESTING PAPERS

“Estimation of Single Index Models with Misclassified Regressors” (2009)

“(Limited) Diffusion of Health Protecting Behavior: Evidence from Non-Beneficiaries of a Public Health Program in Orissa (India)” (2011) with Alessandro Tarozzi and Chutima Tontarawongsa.

“Bednets, Information and Malaria in Orissa” (2011) (with A. Tarozzi, J. Yoong and B. Blackburn)

WORK IN PROGRESS

“A Multiple Interventions Approach to Improving Yields: Evidence from Mexico” (with Carolina Corral, Xavier Giné and Enrique Siera)

MAIN FELLOWSHIPS, GRANTS AND HONORS

“Improving State Response to Public Grievances” JPAL-GI 2018-2019: \$50,000 (with Prabhat Barnwal and Shekhar Mittal)

“Mission Kakatiya: Impact Evaluation of Minor Irrigation Tank Rehabilitation in Telangana” ATAI-JPAL 2017-2019: \$220,000 (with Xavier Giné, Anup Malani and Manaswini Rao)

“Reducing Anemia Through Fortification at Scale,” Global Innovation Fund 2016-2018: \$1.3m (with Grant Miller and Alessandro Tarozzi)

“Reducing Anemia Through Fortification at Scale,” Planning and Development Department, Government of Tamil Nadu 2016-2018: \$730,000 (with Grant Miller and Alessandro Tarozzi)

“Using Value Added Tax (VAT) to Improve Compliance,” IGC 2016: \$62,000 (with Shekhar Mittal)

“Information Provision and Participatory Budgeting: Mohalla Sabhas in Delhi,” 2016 JPAL-GI: \$50,000 (with Stefano Florin and Shekhar Mittal)

“Reducing Anemia Through Fortification at Scale,” Tata Trusts 2016-2018: \$780,000 (with Grant Miller and Alessandro Tarozzi)

“Alleviating Constraints to Adoption of Improved Soil Fertility Management in India,” ATAI-JPAL 2015: \$50,000 (with Andre Butler and Ajay Tannirkulam).

“Marriage Institutions and Human Capital Investments: Experimental Evidence from Pakistan,” IGC 2015: \$75,000 (with L. Bursztyn and Manisha Shah)

“A Multiple Interventions Approach to Increasing Technology Adoption: Evidence From Mexico,” BASIS-USAID 2013-2016: \$1.2m (with Carolina Corral, Xavier Gine and Enrique Seira)

“A Multiple Interventions Approach to Increasing Technology Adoption: Evidence From Mexico,” 3ie: \$300,000 (with Carolina Corral, Xavier Gine and Enrique Seira)

“The Effect of Incentivizing Government Agriculture Extension Workers on Yields, Citizen Satisfaction, and on Decreasing Corruption,” JPAL-GI: \$300,000 (with Carolina Corral, Xavier Gine and Enrique Seira)

“What Makes Good Management Practices Stick? Evidence from India,” NSF 2011: \$230,000 (with Nick Bloom)

“Tax Refunds and Savings Behavior: Developing Soft-Commitment Opportunities,” SSA Grant 2010: \$125,892 (with Damon Jones)

“Tax Refunds and Savings Behavior” NIH R03AG039706 2011 : \$90,000 (with Damon Jones)

“Can Better Management Raise Growth and Reduce Pollution?” IRiSS Seed Grant (Stanford) 2010: \$10,000 (with Nick Bloom)

“Fighting Malaria with Microfinance: Evidence from India,” NIH R03AI078119 2008: (with Alessandro Tarozzi and Brian Blackburn)

“Can Better Management Raise Growth and Reduce Pollution?” Woods Institute (Stanford) 2010: \$190,000 (with Nick Bloom and John Kunz)

“Why are Indian Firms Poorly Managed,” Stanford Presidential Fund for Innovation in International Studies (Stanford) 2008: \$300,000 (with Nick Bloom and Thomas Heller)

“Fighting Malaria with Microfinance: Evidence from India,” Stanford Presidential Fund for Innovation in International Studies (Stanford) 2007: \$75,000 (with Brian Blackburn and Alessandro Tarozzi)

Stanford OTL Research Incentive Fund, 2004-08:\$25,000 (with Alessandro Tarozzi)

Review of Economic Studies Tour, 2003

REFEREE WORK

American Economic Review Excellence in Refereeing Award: 2015, 2016

Journals: AEJ: Applied Economics, American Economic Review, Econometrica, American Political Science Review, Econometric Theory, Econometrics Journal, Economic Development and Cultural Change, Economic Journal, Economic Letters, Journal of Applied Econometrics, Journal of Business and Economic Statistics, Journal of Development Economics, Journal of Econometrics, Journal of the European Economic Association, Journal of Human Resources, Journal of the Royal Statistical Society, International Economic Review, Quantitative Economics, Review of Economic Studies, Review of Economics and Statistics, NSF.

OTHER PROFESSIONAL ACTIVITIES

Program Committee, Econometric Society North American Summer Meetings, June 2012

Faculty instructor, Abdul Lateef Jameel Poverty Action Lab (J-PAL) “Evaluating Social Programs” Course (2006, 2012)

Co-organizer, Stanford Institute for Theoretical Economics (SITE) 2004, 2007-2009, 2012.

Training Course Instructor for Mid-Career Training Program (Phase-III) for IAS officers, Government of India, 2017

COURSES TAUGHT (Stanford, UCLA and UC Berkeley)

Econometrics (Undergraduate)	2006 – 09, 2011 – 13
Development (Undergraduate)	2014 – 16
Econometrics (Second Year Ph.D.)	2003 – 06
Econometrics (First Year Ph.D.)	2003 – 08, 2012 – 13, 2016 – 17
Development (Graduate)	2003 – 5, 2006 – 7, 2010, 2013 – 14, 2017

ADVISING (First Placement)

Main Advisor: Joanne Yoong (RAND) and Nadeem Karmali (World Bank)

Dissertation Committee Member: Andres Santos (UCSD), Anita Alves Pena (Colorado State), Joao Azevedo (Bank of Portugal), Francisca M. Antman (Colorado), Katja Kauffman (Bocconi), Niny Khor (Asian Development Bank), Saumitra Jha (Stanford GSB), Sri Nagavarapu (Brown), Suraj Jacob (Pomona), Nese Yildiz (Rochester), Manuj Garg (BCG), Pedro Ataranha (Cornerstone), Sandra Roza (USC), S. Ritadhi (RBI), Sylvan Herskowitz (IFPRI).

Last updated: September 18, 2018