

# Formalization of Economic Value Theory

## Microeconomic Foundations

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# Formally: Standard Demand/Welfare theory

Preference: a binary relation " $\mathbf{x}_1 \succsim \mathbf{x}_2$ ", read as " $\mathbf{x}_1$  at least as good as  $\mathbf{x}_2$ "  
With the following traditional assumptions:

- **Completeness**

given  $\mathbf{x}_1 = (x_1^1, \dots, x_n^1)$  and  $\mathbf{x}_2 = (x_1^2, \dots, x_n^2)$  we have either

- 1  $\mathbf{x}_1 \succsim \mathbf{x}_2 \Leftrightarrow \mathbf{x}_1$  is at least as good as  $\mathbf{x}_2$ .
- 2  $\mathbf{x}_2 \succsim \mathbf{x}_1 \Leftrightarrow \mathbf{x}_2$  at least as good as  $\mathbf{x}_1$ .
- 3  $\mathbf{x}_1 \sim \mathbf{x}_2 \Leftrightarrow \mathbf{x}_1$  is indifferent  $\mathbf{x}_2$ .

- **Transitivity:** if  $\mathbf{x}_1 \succsim \mathbf{x}_2$  and  $\mathbf{x}_2 \succsim \mathbf{x}_3$ , then  $\mathbf{x}_1 \succsim \mathbf{x}_3$ .

Other assumptions:

- **Continuity**

We can represent preferences using a utility function  $U(\mathbf{x})$ .

- **No satiation:**  $U'(\mathbf{x}) > 0$ .
- **Convexity of preferences or quasiconcavity of  $U(\mathbf{x})$ .**

remember that for any monotonic function

$f(\cdot)$  then  $f[U(\mathbf{x}_1)] \geq f[U(\mathbf{x}_2)]$  if and only if  $U(\mathbf{x}_1) \geq U(\mathbf{x}_2)$ .

# Substitutability

given

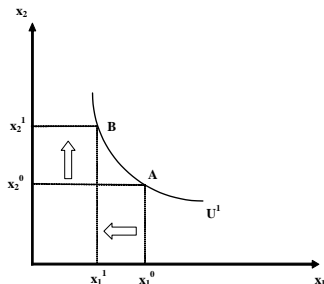
$\mathbf{x}_1 = (x_1^1, \dots, x_i^1, x_j^1, \dots, x_n^1)$  and  $\mathbf{x}_2 = (x_1^1, \dots, x_i^2, x_j^1, \dots, x_n^1)$ , with  $x_i^2 < x_i^1$ , then there exist a bundle

$\mathbf{x}^* = (x_1^1, \dots, x_i^2, x_j^*, \dots, x_n^1)$  with  $x_j^* > x_j^1$  such that

$$U(\mathbf{x}_1) = U(\mathbf{x}^*)$$

this characteristic of preferences allows us to value different goods. In this case the individual is willing to give up  $(x_i^1 - x_i^2)$  units of  $x_i$  in order to gain  $(x_j^* - x_j^1)$  units of  $x_j$ .

This can be applied to marketed goods or public goods.



Substitution

$$\begin{aligned} & \text{MAX } U(\mathbf{x}) \\ \text{s.t. } & m = \mathbf{p}\mathbf{x} = \sum_{i=1}^n p_i x_i. \end{aligned}$$

Marshallian Demand Functions

$$\mathbf{x}(\mathbf{p}, m) = \begin{pmatrix} x_1 = x_1(\mathbf{p}, m) \\ \vdots \\ x_n = x_n(\mathbf{p}, m) \end{pmatrix}.$$

# Properties of Ordinary demand Functions

- 1 Homogeneity  $x_i = x_i(\theta \mathbf{p}, \theta m) = x_i(\mathbf{p}, m)$ .
- 2 Adding up  $\sum_{i=1}^n p_i x_i(\mathbf{p}, m) = m$ .
- 3 Symmetry  $x_j(\mathbf{p}, m) \frac{\partial x_i(\mathbf{p}, m)}{\partial m} + \frac{\partial x_i(\mathbf{p}, m)}{\partial p_j} = x_i(\mathbf{p}, m) \frac{\partial x_j(\mathbf{p}, m)}{\partial m} + \frac{\partial x_j(\mathbf{p}, m)}{\partial p_i}$   
 $\forall i \neq j$ ,
- 4 Negative Semi-definiteness of the matrix  $\mathbf{S} = [\mathbf{S}_{ij}]$  including  
 $S_{ii} = \frac{\partial h_i(\mathbf{p}, U)}{\partial p_i} = x_i(\mathbf{p}, m) \frac{\partial x_i}{\partial m} + \frac{\partial x_i}{\partial p_i} \leq 0$ .

# Example

$$x_1 = a_1 + b_{11}p_1 + b_{12}p_2 + b_{13}p_3 + c_1m$$

$$x_2 = a_2 + b_{21}p_1 + b_{22}p_2 + b_{23}p_3 + c_2m$$

$$x_3 = a_3 + b_{31}p_1 + b_{32}p_2 + b_{33}p_3 + c_3m$$

then

$$s_{11} = b_{11} + c_1 (a_1 + b_{11}p_1 + b_{12}p_2 + b_{13}p_3 + c_1m) \leq 0$$

and

$$s_{12} = s_{21}, s_{23} = s_{32} \text{ and } s_{13} = s_{31},$$

Given the equations satisfying conditions (1) to (4), does there exist a quasiconcave  $U(\mathbf{x})$  that could generate them?

Yes. Hurwicz and Uzawa, 1971.

$$\begin{aligned} \text{MIN } m &= \sum_{i=1}^n p_i x_i = \mathbf{p}\mathbf{x} \\ \text{s.t.: } U(\mathbf{x}) &\geq U^0. \end{aligned}$$

Hicksian or compensated demand functions.

$$\mathbf{h}(\mathbf{p}, U) = \begin{pmatrix} h_1(\mathbf{p}, U) \\ \vdots \\ h_n(\mathbf{p}, U) \end{pmatrix},$$

## Expenditure Function

$$\sum_{i=1}^n p_i h_i(\mathbf{p}, U) = e(\mathbf{p}, U)$$

## Indirect utility Function

$$U(\mathbf{x}(\mathbf{p}, m)) = v$$

## Inverse relationships

$$\begin{aligned} u &= v(p, e(\mathbf{p}, U)) \\ m &= e(\mathbf{p}, U(\mathbf{p}, m)) \end{aligned}$$

hence

$$\begin{aligned} x_i &= x_i(\mathbf{p}, m) = h_i(\mathbf{p}, v(p, m)) \\ h_i &= h_i(\mathbf{p}, U) = h_i(\mathbf{p}, e(\mathbf{p}, U)) \end{aligned}$$

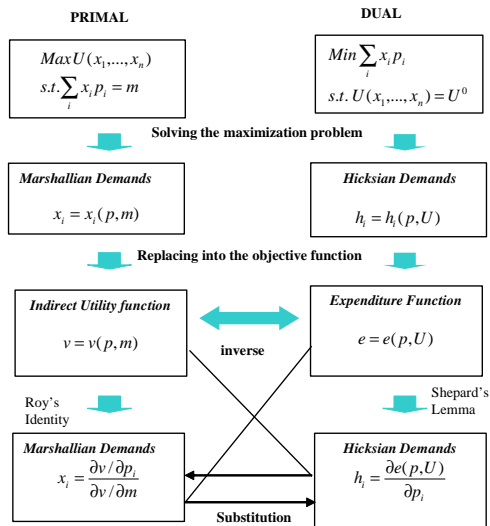
- Roy's Identity

$$x_i(\mathbf{p}, m) = -\frac{\partial v / \partial p_i}{\partial v / \partial m}$$

- Shepard's Lemma

$$\frac{\partial e(\mathbf{p}, U)}{\partial p_i} = h_i(\mathbf{p}, U).$$

# Summary:



# Hurwicz & Uzawa's integrability results

$$\frac{\partial e}{\partial p_i} = h_i(\mathbf{p}, U) = h_i(\mathbf{p}, v(\mathbf{p}, m)) = x_i(\mathbf{p}, m). \quad i = 1, \dots, N$$

Partial Differential Equations with unknown  $e(p, U)$  and Boundary  $m = e(p, C)$  for some constant  $C$ .

Solving this equations we obtain  $e(p, U)$  and inverting this results we have the indirect utility function  $v(p, e(\mathbf{p}, U))$ .

Exploit Homogeneity to find the direct utility function

$$v\left(\frac{p}{m}, 1\right) = \bar{v}\left(\frac{p}{m}\right) = \bar{v}(\pi)$$

then

$$U = \min_{\pi} \bar{v}(\pi) \text{ s.t. } \pi x \leq 1$$

- 1 **Compensating Variation:** Amount of money that is necessary to make the individual indifferent between the original situation and the new price (quality) set. Alternatively, for a price reduction maximum amount of money that the individual is **willing to pay** for the opportunity to consume at the new price set. And for a price increase, Minimum amount of money that the individual is **willing to accept** in order to make the person indifferent to the price change.
- 2 **Equivalent variation:** minimum amount of money that the individual would have to receive (**WTA**) to induce that person to voluntarily forgo the opportunity to purchase at the new price level (lower prices). And for a price increase, it is the maximum amount of money that the individual is **willing to pay** to avoid the change in prices.
- 3 **Compensating surplus:** same as CV but with quantities.
- 4 **Equivalent surplus:** same as EV but with quantities
- 5 **Consumer surplus**

# Compensating Variation (CV)

$$CV = \int_{p^0}^{p^1} h_i(\mathbf{p}, U^0) \partial p_i = \int_{p^0}^{p^1} \frac{\partial e(\mathbf{p}, U^0)}{\partial p_i} \partial p_i = e(p^1, U^0) - e(p^0, U^0)$$

$$v(p^1, m - CV) = v(p^0, m) = U^0,$$

for a change in price and income

$$CV = e(p^1, U^1) - e(p^0, U^0) + (m^0 - e(p^1, U^0))$$

$$CV = m^1 - m^0 + (m^0 - e(p^1, U^0))$$

several prices

$$CV = \int_{p^0}^{p^1} \sum h_i(\mathbf{p}, U^0) \partial p_i$$

# Equivalent Variation

$$EV = \int_{p^0}^{p^1} h_i(\mathbf{p}, U^1) \partial p_i = \int_{p^0}^{p^1} \frac{\partial e(\mathbf{p}, U^1)}{\partial p_i} \partial p_i = e(p^1, U^1) - e(p^0, U^1).$$

$$v(p^0, m + EV) = v(p^1, m) = U^1$$

# Relationship between Welfare Measure and WTP or WTA

<b>Utility change</b>	Comp. Variation	Equiv. Variation
$u' > u^0$	WTP	WTA
$u' < u^0$	WTA	WTP

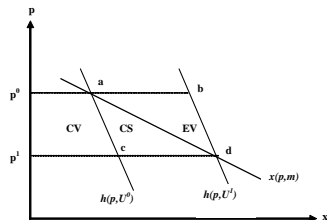
- Compensating variation: implied property right in the initial situation.
- Equivalent variation: implied property right in the change.

# Consumer Surplus

$$CS = \int_{p^0}^{p^*} x_i(p, m) \partial p_i,$$

$$\Delta CS = \int_{p^0}^{p^1} -\frac{\partial v / \partial p_i}{\partial v / \partial m} \partial p_i = -\frac{1}{\partial v / \partial m} \int_{p^0}^{p^1} \frac{\partial v}{\partial p_i} \partial p_i = \frac{v(p^0, m) - v(p^1, m)}{\partial v / \partial m}$$

# Willig's Approximations



$$\text{if } \left| \frac{\eta^u CS}{2m^0} \right| \leq 0.05, \quad \left| \frac{\eta^l CS}{2m^0} \right| \leq 0.05 \quad \text{y} \quad \left| \frac{CS}{2m^0} \right| < 0.9$$

$$\frac{\eta^l |CS|}{2m^0} \leq \frac{CV - CS}{|CS|} \leq \frac{\eta^u |CS|}{2m^0},$$

$$\frac{\eta^l |CS|}{2m^0} \leq \frac{CS - EV}{|CS|} \leq \frac{\eta^u |CS|}{2m^0},$$

# Critics to Willig's approximation

- ① For large income elasticities the bounds are wide
- ② Poor approximation for deadweight loss
- ③ Does not work well for multiple price changes
- ④ Can do better: obtain exact results

# Three ways to formulate demand Function

- 1 Formulate  $U(x)$
- 2 Start with  $v(p, e(\mathbf{p}, U))$  and use Roy's Identity.
- 3 Start with  $x_i(\mathbf{p}, m)$  and use Hurwicz-Uzawa.

# Example

$$x = \alpha + \beta p + \lambda m$$

$\beta < 0$ ,  $\lambda > 0$  and  $x_1^0 = x_i(p_1^0, \mathbf{p}, m) \leq -\frac{\beta}{\lambda}$ .

$$\frac{\partial e}{\partial p} = \alpha + \beta p + \lambda e(p_1, \mathbf{p}, U),$$

$$e(p, U) = Ue^{\lambda p} - \frac{1}{\lambda} \left( \alpha + \beta p + \frac{\beta}{\lambda} \right)$$

with  $e(p, U) = e^{-\int -\lambda \partial p} \left[ A + \int (\alpha + \beta p) e^{-\int \lambda \partial p} \partial p \right]$

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**Marshallian Demand**

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$$\mathbf{x} = \alpha + \beta \mathbf{p} + \lambda \mathbf{m}$$

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Consumer surplus 
$$-\frac{x_1^2 - x_0^2}{2\beta}$$

Expenditure 
$$Ue^{\lambda p} - \frac{1}{\lambda}(\alpha + \beta p + \frac{\beta}{\lambda})$$

Indirect Utility 
$$e^{-\lambda p} \left[ m + \frac{1}{\lambda}(\alpha + \beta p + \frac{\beta}{\lambda}) \right]$$

Hicksian Demand 
$$\lambda e^{\lambda p} U - \frac{\beta}{\lambda}$$

Utility Function 
$$e^{\lambda \left( \frac{\alpha + \lambda x_2 - x_1}{\beta + \lambda x_1} \right)} \left( \frac{\lambda x_1 + \beta}{\lambda^2} \right)$$

Compensating Variation 
$$e^{\lambda(p_1^1 - p_1^0)} \left( \frac{x_1^0}{\lambda} + \frac{\beta}{\lambda^2} \right) - \left( \frac{x_1^1}{\lambda} + \frac{\beta}{\lambda^2} \right).$$

Equivalent Variation 
$$\left( \frac{x_1^0}{\lambda} + \frac{\beta}{\lambda^2} \right) - e^{\lambda(p_1^0 - p_1^1)} \left( \frac{x_1^1}{\lambda} + \frac{\beta}{\lambda^2} \right)$$

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## Other Approach

- Start with the definition of a utility function
- Jorgensen, Lau and Stoker (1982)

$$\ln v(p, m) = \alpha' \ln \mathbf{p} + \frac{1}{2} \ln \mathbf{p}' \mathbf{B}_{pp} \ln \mathbf{p} - \mathbf{D}(\mathbf{p}) \ln \mathbf{M}_k + \ln \mathbf{p}' \mathbf{B}_{pA} \mathbf{A}_k$$

$$\mathbf{D}(\mathbf{p}) = -\mathbf{1} + \iota \mathbf{B}'_{pp} \ln \mathbf{p}$$

with share equations

$$w_k = \frac{1}{\mathbf{D}(\mathbf{p})} (\alpha + \mathbf{B} \ln \mathbf{p} - \iota \mathbf{B}_{pp} \ln \mathbf{M}_k + \mathbf{B}_{pA} \mathbf{A}_k)$$

Expenditure Function

$$\ln \mathbf{M}_k = \frac{1}{\mathbf{D}(\mathbf{p})} \left( \alpha' \ln \mathbf{p} + \frac{1}{2} \ln \mathbf{p}' \mathbf{B}_{pp} \ln \mathbf{p} - \ln \mathbf{V} + \ln \mathbf{p}' \mathbf{B}_{pA} \mathbf{A}_k \right)$$

# Vartia (1983) algorithm

$$e(t_k) - e(t_{k-1}) = \sum_{i=1}^n \int_{t_{k-1}}^{t_k} h^i(\mathbf{p}(t), e(t)) dp_i(t).$$

$$e(t_k) - e(t_{k-1}) = \sum_{i=1}^n \frac{1}{2} [h^i(\mathbf{p}(t_k), e(t_k)) + h^i(\mathbf{p}(t_{k-1}), e(t_{k-1}))] \\ * [\mathbf{p}_i(t_k) - \mathbf{p}_i(t_{k-1})].$$

He suggests several algorithms to solve this problem.

Hausman and Newey (1995) Combine this with a non-parametric estimation of a demand function.

- System of Differential equations
- LaFrance & Hanemann (1989): Use a incomplete demand system

$$x = \alpha + \beta p_x + \gamma p_y + \lambda m,$$

$$e(p_x, p_y, m) = U \exp(\lambda p_x) - \frac{1}{\lambda} (\alpha + \beta p_x + \gamma p_y + \frac{\beta}{\lambda}),$$

- From LaFrance and Hanemann (1989):
  - "...it is generally impossible to measure unequivocally welfare changes from non-market effects using incomplete demand systems of market demand functions..."
  - New suggestions : Specifying prices as quality-adjusted repacking functions (Willig, 1978), Von Haefen and Phaneuf (2003) shows it is possible to link the non-market good to the private good.
- Hanemann & Morey, (1992): Partial demand system
- Aggregation of consumption into a composite good

# Composite good

given  $p_1$ ,  $p_2$  and  $p_3$  where  $p_2$  and  $p_3$  move in the same proportion  $\theta$  with respect to a baseline period  $p_2^0$  and  $p_3^0$  such that  $p_2 = \theta p_2^0$  and  $p_3 = \theta p_3^0$ . Then the ratio  $p_2/p_3$  remains constant at  $p_2^0/p_3^0$ . Then  $\theta$  represents a new "price" for the group of goods or composite good with quantity  $q_2 p_2^0 + q_3 p_3^0$ . The expenditure function  $e(p_1, p_2, p_3, U)$  will be  $e(p_1, \theta p_2^0, \theta p_3^0, U)$  or

$$e^*(p_1, \theta, U) = e(p_1, \theta p_2^0, \theta p_3^0, U).$$

and

$$\frac{\partial e^*}{\partial \theta} = \frac{\partial e}{\partial p_2} \frac{\partial p_2}{\partial \theta} + \frac{\partial e}{\partial p_3} \frac{\partial p_3}{\partial \theta},$$

$$\frac{\partial e^*}{\partial \theta} = q_2 p_2^0 + q_3 p_3^0.$$

which is the Shepard's lemma.

$$U = U(U_g(x, y), s, z)$$

Subutility  $U_g(x, y)$ . Three groups:  $(x, y)$ ,  $s$ ,  $z$ . Decision tree in two steps. First budget to each group and then allocation within a group.

$$\begin{aligned} \text{MAX } & U [U_g(x, y), s, z] \\ \text{st. } & m = p_x x + p_y y + p_s s + z \end{aligned}$$

FOC

$$\frac{\frac{\partial U}{\partial U_g} \frac{\partial U_g}{\partial x}}{\frac{\partial U}{\partial U_g} \frac{\partial U_g}{\partial y}} = \frac{p_x}{p_y}$$

Which does not depend on other goods.  $m_g = m - p_s s - z = p_x x + p_y y$ .  
And the demand functions are

# The Maler-Lancaster model

- The theoretical formalization of what was involved in non-market valuation was due to Maler (1971, 1973), building on the more limited model of Lancaster (1966).
- Maler's utility function is  $u = u(x, q)$  where the individual gets satisfaction from  $q$  but does not control the level of  $q$ , and does not pay for  $q$ , only for the  $x$ 's

$$U = U(x, q)$$

$q$  can be:

- Exogenous attributes of the individual (eg. age, health)
- Exogenous attributes of commodities ( $q_{ik}$  is the amount of the  $k^{th}$  attribute associated with one unit of consumption of the  $i$ th good)
- Exogenous availability of public good (road system, air quality, water quality)

# The Maler-Lancaster model

- The notion is that there is a set of characteristics or attributes associated with each commodity. Suppose there are  $K$  relevant characteristics (attributes), and let  $q_{ik}$  denote the amount or level of the  $k$ -th characteristic associated with one unit of consumption of commodity  $i$ .
- The characteristics of each commodity are taken as given by the consumer who is free to vary only the quantity of the commodity; quality variation is accomplished through quantity variation.
- If there are  $N$  separate differentiated commodities the utility function takes the form  $y = f(x_1, x_2, \dots, x_n, q_1, q_2, \dots, q_n, z)$ ; demands now depend on the attributes as well as the prices.

# The Maler-Lancaster model

- Offers an explicit account of why the  $x$ 's are viewed as separate commodities, based on their specific characteristics.
- Provides a framework for analyzing the effect of characteristics on demand – a model of the demand for attributes (i.e., for  $q$ ).
- Provides the formalism for extending the Hicksian welfare measures from changes in  $p$  to changes in  $q$  – formalizes notion of WTP and WTA for a change in  $q$ .

# Welfare measures for changes in environmental quality

- NonMarket valuation is generally interested in value changes in welfare due to changes in environmental quality
- The utility function can be defined as

$$U = U(\mathbf{x}, \mathbf{q}),$$

$\mathbf{q}$  is a vector of environmental amenities. This Utility function has associated an indirect utility function and an expenditure function given by  $v(p, q, m)$  and  $e(p, q, U)$ . As in the price case we can use these functions to calculate welfare measures for changes in  $q$ . For example if we move from  $q^0$  to  $q^1$ , with  $q^1 > q^0$ , then

$$CV = e(p, q^0, U^0) - e(p, q^1, U^0) = \int_{q^0}^{q^1} \frac{\partial e}{\partial q}(p, q, U^0) \partial q,$$

$$EV = e(p, q^0, U^1) - e(p, q^1, U^1) = \int_{q^0}^{q^1} \frac{\partial e}{\partial q}(p, q, U^1) \partial q.$$

or

$$v(p, q^0, m) = v(p, q^1, m - VC) = U^0,$$

$$v(p, q^0, m + VE) = v(p, q^1, m) = U^1.$$

$$EV = q^0 q^1 ba$$

$$CS = q^0 q^1 bc$$

$$CV = q^0 q^1 dc$$

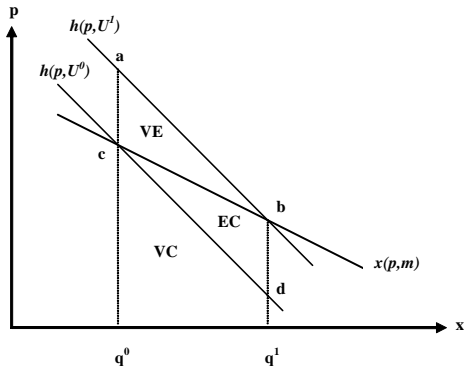


Figure:

Randall & Stoll (1980) find similar results to those suggested by Willig

$$\frac{\zeta^l |CS^*|}{2m^*} \leq \frac{CS^* - WTP}{|CS^*|} \leq \frac{\zeta^u |CS^*|}{2m^*},$$
$$\frac{\zeta^l |CS^*|}{2m^*} \leq \frac{WTA - CS^*}{|CS^*|} \leq \frac{\zeta^u |CS^*|}{2m^*}.$$

Therefore

$$WTA - WTP \approx \frac{\zeta^l |CS^*|^2}{m^*}.$$

$\xi$  is the price flexibility of price with respect to changes in income  
 $\left(\frac{\partial p / \partial m}{p / m}\right)$ .

$CS^*$  represents the consumer surplus as the area below the demand curve, between the two quantities.

$m^*$  is the quantity of the good used as a numeraire.

For perfectly divisible goods and no transaction cost

$$CV = CS = EV = p(q^1 - q^0).$$

for a decrease in  $q$   $CV > CS > EV$

Hanemann (1991) extends this results suggesting that  $\xi = \frac{\eta}{\sigma}$ , where  $\eta$  is the price elasticity and  $\sigma$  is the elasticity of substitution.

If  $\eta = 0$  or  $\sigma = \infty$  then the welfare measures are identical but if  $\sigma = 0$  they differ significantly

LaFrance & Hanemann (1989) show it is not possible to calculate Hicksian welfare measures for a change in  $q$  using an ordinary demand function. The constant of integration will have both Utility and environmental quality.  $C = C(U, q)$ .

We need additional information or assumptions in order to solve this problem.

Larson (1991) suggested to use the weak complementarity assumption suggested by Maler (1974)

Hicks suggestion

$$\frac{\partial h_i}{\partial q}(p, q, U) > 0.$$

For a normal good this implies  $\frac{\partial x}{\partial q} > 0$ . For example

$$x = \alpha + \beta p + \lambda m + \gamma q, \Rightarrow \frac{\partial x}{\partial q} = \gamma > 0.$$

Maler (1974) The marginal willingness to pay for quality is zero if the demand for the private good (complementary to  $q$ ) is zero. That is:

$$\frac{\partial e}{\partial q}(\hat{p}, q, U^0) = 0,$$

Where  $\hat{p}$  is the choke price.

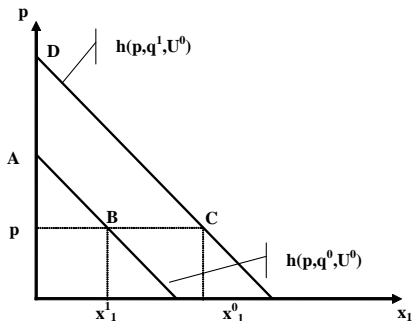


Figure:

The figure shows the welfare change associated with a higher level of quality as the area  $ABCD$   
 $PBA$  is the initial surplus while  $PCD$  is the final surplus.

Using the expenditure function we have

$$CV = e(p, q^0, U^0) - e(p, q^1, U^0).$$

But this could be transformed a little bit using the following definitions

$$CV(q^0) = e(\hat{p}, q^0, U^0) - e(p^0, q^0, U^0),$$

$$CV(q^1) = e(\hat{p}, q^1, U^0) - e(p^0, q^1, U^0).$$

with  $\hat{p}$  the choke price.

$$VC(q^1) - VC(q^0) = e(\hat{p}, q^1, U^0) - e(p^0, q^1, U^0) \\ - [e(\hat{p}, q^0, U^0) - e(p^0, q^0, U^0)] ,$$

$$VC(q^1) - VC(q^0) = e(p^0, q^0, U^0) - e(p^0, q^1, U^0).$$

$e(\hat{p}, q^1, U^0)$  and  $e(\hat{p}, q^0, U^0)$  are equal to zero since  $\left(\frac{\partial e}{\partial q}(\hat{p}, q, m) = 0\right)$  by the Weak complementary assumption.

Therefore

$$CV(q) = \int_{p_i}^{\hat{p}_i^1} h_i(p_i, q^1, U) \partial p - \int_{p_i}^{\hat{p}_i^0} h_i(p_i, q^0, U) \partial p, \quad (1)$$

We already know this condition

$$\frac{\partial e(p, q, U)}{\partial p} = x_i(p, q, e(p, q, U)),$$

given a demand function  $x_i(p, q, m)$  we could integrate back to obtain a quasi-expenditure function  $\tilde{e}(p, q, \theta(q, U))$ . which satisfies

$$e(p, q, U) = \tilde{e}(p, q, \theta(q, U))$$

where  $\tilde{e}$  is known until a constant of integration  $\theta$ .

$\theta(\cdot)$  is not equal to the utility level as before because it depends on  $q$ .

but using  $\frac{\partial e(\hat{p}_i(0, q, U), q, U)}{\partial q} = 0$ . We could recover the expenditure function.

# Steps for recovering the expenditure function

$$\textcircled{1} \quad e(p, q, U) = \tilde{e}(p, q, \theta(q, U)),$$

$$\textcircled{2} \quad \frac{\partial e(\hat{p}_i(0, q, U), q, U)}{\partial q} = 0$$

$$\textcircled{3} \quad \frac{\partial \tilde{e}(\hat{p}_i, q, \theta(q, U))}{\partial q} + \frac{\partial \tilde{e}(\hat{p}_i, q, \theta(q, U))}{\partial \theta} \frac{\partial \theta(q, U)}{\partial q} = 0.$$

From 1 we have  $\theta(q, U) = \tilde{\theta}(q, \phi(U))$ , with  $\phi(U)$  a constant of integration.

## Example:

$$x_i = \alpha + \beta p + \lambda m + \gamma q$$

Hausman (1981):  $\tilde{e}(p, q, \theta(p, U)) = \theta(q, U)e^{\lambda p} - \frac{1}{\lambda}(\alpha + \beta p + \gamma q + \frac{\beta}{\lambda})$ .

With  $0 \leq x \leq -\beta/\lambda$ .

- find the choke price

$$\frac{\partial \tilde{e}(p, q, \theta(q, U))}{\partial p} = \lambda \theta(q, U) e^{\lambda p} - \frac{\beta}{\lambda} = 0,$$

$$\theta(q, U) e^{\lambda p} = \frac{\beta}{\lambda^2},$$

$$\hat{p} = \frac{1}{\lambda} \ln\left(\frac{\beta}{\lambda^2 \theta(q, U)}\right).$$

- replacing in the expenditure function

$$\tilde{e}(p, q, \theta(p, U)) = \frac{\beta}{\lambda^2} - \frac{1}{\lambda} \left( \alpha + \frac{\beta}{\lambda} \ln \left( \frac{\beta}{\lambda^2 \theta(q, U)} \right) + \gamma q + \frac{\beta}{\lambda} \right).$$

Using weak complementarity

$$\frac{\partial e(\hat{p}_i(0, q, U), q, U)}{\partial q} = -\frac{\beta}{\lambda^2} \left\{ \frac{\lambda^2 \theta(\cdot)}{\beta} \left( \frac{-\beta \lambda^2 (\partial \theta(\cdot) / \partial q)}{[\lambda^2 \theta(\cdot)]^2} \right) \right\} - \frac{\gamma}{\lambda} =,$$

$$\frac{1}{\theta(q, U)} \partial \theta(q, U) = \frac{\gamma \lambda}{\beta} \partial q.$$

whose solution is

$$\ln \theta(q, U) = \frac{\gamma\lambda}{\beta}q + A, \Rightarrow \theta(q, U) = \phi e^{(\gamma\lambda/\beta)q},$$

where  $A$  is the new constant of integration and  $\phi = e^A$  is a constant depending on  $U$  but not  $p$  nor  $q$ . Finally

The expenditure function

$$e(p, q, U) = \phi(U) e^{\frac{\lambda}{\beta}(\gamma q + \beta p)} - \frac{1}{\lambda}(\alpha + \beta p + \gamma q + \frac{\beta}{\lambda}),$$

$$v(p, q, m) = [m + (\frac{1}{\lambda})(\alpha + \beta p + \gamma q + \frac{\beta}{\lambda})] e^{-(\frac{\lambda}{\beta})(\gamma q + \beta p)}.$$