# IPR, Innovation and Research Policy Leadership

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"The Intersection of Energy and Agriculture: Implications of Biofuels and the Search for a Fuel of the Future" UB Berkeley, October 5, 2007

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So yes, I am an economist

# EBI: motivating insights?

Corn source is a mistake

Ethanol is an inferior fuel

Solar electricity only part of the answer

Nuclear

– Ploughshares into swords?

#### EBI: Addresses Global Challenges

warming

sustainable energy sources

#### EBI: Addresses Global Challenges

- warming
- sustainable energy sources
- sustainable emergence of new economic giants without large-scale military conflict - unprecedented?

## EBI: unprecedented scope

New crop(s)

New harvesting/handling infrastructure?

New pretreatment and processing

New fuel product(s)?

## EBI: unprecedented scope

Over ten year horizon: High risk, high payoff:

Value of integrated success: huge

Probability of integrated success: low

## EBI: unprecedented scope

 In typical projects the aim is a new product or process for an established industry

 Aim is to establish a new industry to supply familiar products

# Comparison of Agendas: Novartis/UC

New crop(s)

New harvesting, handling

New pretreatment

New processing

Unspecified progress in plant biology

#### **EBI: Rationale for BP**

Rational part of a portfolio of initiatives

 Complementary benefit: expertise and contacts in biofuels research?

#### EBI: Rationale for UCB, UIUC

- Important source of financial support
- Small chance of large applied contribution
- Unusually applied focus for these topranked institutions:
  - Will the tradeoff be fewer complementary advances to scientific progress, relative to resources used?

#### EBI: Rationale for UC, UIUC

 EBI poses a greater range of challenges, and more daunting challenges, than posed by typical industry/academic collaborations

More room for initiative, more risky, more interesting

# EBI as innovation generator

#### Users:

#### Private

- BP
- Others

#### Public/nonprofit

- Universities
- National labs
- Government
- NGOs

#### EBI as innovation licensor

(Apart from BP's own technology)

- 1. Nonexclusive no-cost license to BP
- 2. BP gets renewable option to exclusive license with modest capped royalty?

#### EBI as innovation user

- Researcher "Background IP":
- Supported researchers (simple)
  - Bound by agreement in return for support
  - Nonexclusive, royalty-free licenses?

#### EBI as innovation user

- Sources: Researcher "Background IP"
- Other researchers (through UC, UIUC)
  - Profs have IPR sharing rights
  - Constrains university as licensor?
    - Effect on professor patenting behavior?

#### EBI as innovation user

- Sources: Researcher "Background IP"
- Others (incls. UC, UIUC researchers with IPR assigned to other entities)
- Infant scientific fields, total capitalization less than a few years of EBI?
- Yet already exclusive commitments have apparently constrained EBI research plans
  - Less synthetic biology in EBI?

#### EBI as Innovation user

Examples of Industry sources with current or past connections to EBI researchers include:

- Mendel (biofuel germplasm development)
- LS9 (biofuel to replace oil)
- Amyrys (biofuels to replace gasoline, diesel etc.)

#### EBI: potential *patent* holdups

- Mendel (germplasm development)
  - Miscanthus hybrids (including Tinplant European assets)
  - Monsanto link checkered history of university sharing
- Ceres
  - Switchgrass IP?
- LS9 (biofuel technology for crude oil substitute)
- Amyrys (biofuels to replace gasoline, diesel etc.)

## Patent Landscape

Big question

 Young field – unpublished patent applications?

Broad patents in the wings?

#### EBI: potential regulatory holdups

- Miscanthus
  - Brief US experience
  - Unforeseen problems?
  - Exotic
  - Transgenic?
- Switchgrass
  - Indigenous, safer?
- Bioengineered microbes
  - Regulation?
  - Exotic<sup>2</sup>
  - Transgenic
  - Bioterror?

#### Beyond the applied project:

#### EBI as an institutional innovation:

- Unprecedented scale of university/lab/industry collaboration
- May be a precursor of others in UC's and UIUC's futures (independent of State)?
- Choices now will set path for future collaborations

#### Beyond the applied project:

# EBI is establishing (or confirming) norms for collaborative innovation:

- Assignment of intellectual property rights
- Licensing policy
- Access to innovations

#### Beyond the applied project:

# EBI: Opportunity for establishing norms for collaborative innovation:

 BP as innovation user has interest in fostering competitive, low-cost innovation suppliers

Special opportunity: "synthetic biology"

- Applies Adam Smith's insight:
- Wealth of Nations (Book 1)
  - Pin factory
  - Division of labor (well recognized)

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- Wealth of Nations (Book 1)
  - Pin factory
  - Division of labor (well recognized)
  - Open Source (not well recognized)
    - User innovation
    - Open access to invention

- Systems
- Devices
- Parts
- DNA

- Standard parts
- One task per part
- Use leads to cost reduction, increased reliability, increased use

- "Tipping" phenomenon in demand for parts (20% cost reduction per use??)
- Most-used parts become the most attractive
- Electronics as an example
- Multiple equilibria

- EBI is large relative to current industry
- Opportunity: "tip" the equilibrium standard to open access by insisting grantees deposit parts in a publicly accessible registry
  - Crucial for progress and rate of cost reduction
  - Should be attractive to BP as parts buyer

# Needed: Accessible Registry of Standard Biological Parts with Freedom to Operate

How to do it?

 Foreswear exclusive license demands re parts

Consistent with BP precedents

- Endy:
- MIT Registry of Standard Biological Parts
- http://parts.mit.edu
- Will it work for EBI?

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- MIT Registry of Standard Biological Parts
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- Will it work for EBI?
- Ignores IPR

# Accessible Registry of Standard Biological Parts with Freedom to Operate

How to do it?

#### 2. Prevent hijack by rivals:

Options to consider:

Pre-emptive patenting

Nonenforcement commitment

Pre-emptive publication

Copyright??

All have problems: merit timely attention

# Accessible Registry of Standard Biological Parts with Freedom to Operate

Cases to consider: SNPs consortium

Human Genome Project

Common Factor:

Support by corporate *users* 

Will it be like Microsoft or like linux?

Maybe EBI can influence the outcome